



**BE PART OF A USD. 8 BN. GROWTH MARKET IN THE INDIAN DAIRY INDUSTRY.**  
**VIRTUAL B2B MEETINGS WITH STAKEHOLDERS FROM THE INDIAN DAIRY AND INGREDIENTS INDUSTRY**  
**FROM 1 NOVEMBER TO 1 DECEMBER 2020**

**FOLLOWING THE NEWLY HELD KICK-OFF WEBINAR**, we now proceed with arranging the B2B meetings between the Danish processing industry and the Indian dairy and ingredients industry. To further tailor these meetings, we invite you to share a company profile in the exporters' catalogue.  
[Review the kick-off webinar here](#)

**A PROFILE IN THE CATALOGUE OF EXPORTERS** shows the core competences of your company and will form the basis for the selection process made by Indian companies. Specifically, the Indian stakeholders will use the Danish exporters' company catalogue to set up relevant and tailor-made B2B virtual meetings. The attending Danish companies are responsible for their own profile in the catalogue and it should be uploaded by **22 October 2020**.

**MEET LARGE INDIAN DAIRIES**

As mentioned at the kick-off webinar, the Indian dairies and the overall dairy industry are undergoing a massive investment phase to increase the value and to upscale the entire production line. Cold chain solutions, logistics, processing equipment, hygiene and cleaning solutions are among the key investments in the transformation taking place, in total estimated to USD 8 bn over the next five years.

To learn more about the individual dairies, please refer to the uploaded company presentations from the kick-off seminar [here](#).  
And the list of potential Indian dairy customers and their demands [here](#).

**YOUR NEXT STEPS**

If interested in continuing and being available to Indian dairy and ingredients companies, we ask you to:

- Register before 12 October
- Fill out the export catalogue template on 22 October, at the latest, and send it to [olj@di.dk](mailto:olj@di.dk)
- Reserve 3 November (10-11 am CEST) for a Teams meeting between companies represented in the exporters' catalogue.

**WHERE AND WHEN**

A series of virtual B2B meetings, taking place **from 1 November to 1 December 2020**.  
The exact dates will follow.

**WHAT DO YOU GET**

- A company catalogue presented to relevant Indian customers
- Virtual, tailor-made B2B meetings
- Insight into the opportunities for Danish companies in the Indian food industry.

**PRICE**

DKK 2,200 per company.

Please register by **12 October, 2020**, via the below link:

[\*\*REGISTER HERE\*\*](#)

Please upload your profile in the Exporters' Catalogue by **22 October 2020**.





#### **CONTACT**

For any questions in relation to the event, please contact:

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Confederation of Danish Industry



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*The Trade Council*