



FOOD HOTEL VIETNAM 2022

7-9 DECEMBER 2022, HO CHI MINH CITY, VIETNAM

REGISTRATION DEADLINE FRIDAY 1 APRIL 2022

JOIN THE DANISH FOOD & BEVERAGE PAVILION AT FOOD HOTEL VIETNAM

A company booth at the Danish Pavilion at Food Hotel Vietnam is the best platform to find new customers and keep up relations with existing clients in one of the fastest growing markets in Asia.

The Danish Pavilion is a turnkey exhibit providing you with a platform to present your company and products. You will also get practical advantages in terms of your planning and participation in the exhibition. The pavilion is ready to use the day before the exhibition opens.

Being part of a joint pavilion is a more effective and cost-efficient way for your company to attract potential customers. It also offers possibilities for networking and an opportunity to exchange knowledge with exhibitors with similar interests in Vietnam, the neighboring countries and the rest of Asia.

MARKET FACTS & TRADE AGREEMENT

Vietnam has more than 91 million inhabitants and the Vietnamese economy is growing fast. The EU - Vietnam Trade Agreement from August 2020 will ultimately remove 99 per cent of all duties and with an almost 10 per cent annual growth in overall food sales, Vietnam can turn out to become one of the most interesting markets for Danish companies within the food sector in the future.

YOU WILL GET

- A turnkey solution for your company with a fully equipped booth with counters, chairs, tables, lighting and wall-to-wall prints at Food Hotel Vietnam 2022. Also included is access to a shared storage room with shelves, coffee machine, water dispenser and a fridge
- Coordination of services provided by the exhibition organizers, including an exhibition catalogue, rental/building of extra furniture and equipment rental
- Coordination of joint freight, customs clearance, hotel reservations and travel proposal
- The Confederation of Danish Industry will provide assistance in all aspects related to your participation

PRICE

DKK 13,500 for 9 sqm

DKK 32,600 for 18 sqm

DKK 4,300 per extra sqm above 18 sqm

Prices are included an already approved 75 per cent support from The Danish Trade Council with a maximum of DKK 75,000 in support per company (up to 16 sqm).

[Read more about Food Hotel Vietnam 2022](#)

CONTACT



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Solutions of tomorrow
By Denmark



**MINISTRY OF
FOREIGN AFFAIRS
OF DENMARK**

The Trade Council

FOOD HOTEL VIETNAM, HO CHI MINH CITY, VIETNAM

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WHO SHOULD JOIN?

Beef, Beverages, Bakery Products - Biscuits, Bread, Butter Cookies, Cakes and Off Bake & Cereals, Coffee & Tea, Confectionery - Candy & Chocolate, Dairy, Dietetic Products, Eggs and Poultry, Equipment to the Food Industry, Food Oils, , Frozen Food, Fruit Products and Concentrates, Dried, Fresh, Jams, Juices, Marmalades, Pulp, Smoothies & Spreads, Herbs & Spices, Ingredients, Meat, Milk Powder, Mineral Water, Nutrients. Organic Products, Pork, Seafood, Seasonings and Condiments, Soft Drinks, Supplements and Vegetables.

PRICE & REGISTRATION

The 75 per cent funding from The Danish Trade Council is already approved and is included in the price. Maximum DKK 75,000 funding per company. Your company can join the exhibition by signing up for one of the following area options:

DKK 13,500 for 9 sqm

DKK 32,600 for 18 sqm

DKK 4,300 per extra sqm above 18 sqm

All areas include basic meeting furniture like table, chairs and a counter, prints on all walls, lighting as well as access to shared storage room with fridge, water dispenser and coffee machine.

Deadline for binding registration is **Friday 1 April 2022**.

CLICK TO [REGISTER!](#)

THE FINE PRINT

The price is calculated on a basis of minimum 10 participating companies and an already approved 75 per cent funding from The Danish Trade Council. If the number of participating companies changes we reserve the right to offer participation at a different price. Should this result in a higher price than the one quoted you have the right to cancel your participation. Registration cannot be made dependent on a specific location at the Danish Pavilion, e.g. a cor-

TRAVEL, ACCOMODATION AND TRANSPORT OF GOODS

Flights and hotels are not included in the price but together with BCD Travel we are offering a travel proposal for hotel and flight that you are welcome to use. Together with Blue Water Shipping we will share a joint transport proposal for goods that you are also welcome to use.

TENTATIVE PROGRAMME

TUESDAY, 6 DECEMBER

VISIT AT THE DANISH PAVILION

WEDNESDAY, 7 DECEMBER

EXHIBITION OPEN FROM 09.00 TO 17.00

EXHIBITOR ACCESS FROM 08.00

OPTIONAL: DI EXHIBITOR NETWORKING

DINNER - INCLUDED IN PRICE

THURSDAY, 8 DECEMBER

EXHIBITION OPEN FROM 09.00 TO 17.00

EXHIBITOR ACCESS FROM 08.00

FRIDAY, 9 DECEMBER

EXHIBITION OPEN FROM 09.00 TO 17.00

EXHIBITOR ACCESS FROM 08.00

SAIGON EXHIBITION AND CONVENTION

CENTER, 799 NGUYEN VAN LINH

PARKWAY, DISTRICT 7, HO CHI MINH CITY,

VIETNAM

SAVE TIME AND MONEY ON YOUR ATA CARNETS

The Confederation of Danish Industry's Chamber of Commerce can help you and your company with an ATA Carnet. As a member you will save 50 per cent of the price. The ATA Carnet is a document permitting temporary duty-free and tax-free export and import of goods (up to one year). Using a carnet is the easiest way to speed through Customs and save money. Please contact DI Certifikatservice (DI Chamber of Commerce), who are ready to help you with your ATA Carnet and answer your questions, if any.

[Read more](#)



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