



# Ukrainian BUSINESS DELEGATION





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Despite the full scale Russian invasion of Ukraine, our country is going ahead with its democratic and economic transformation and continuing to integrate into the Euro-Atlantic and global economic community.

Our talented people, extensive infrastructure, well-developed industry and valuable assets make our country an attractive trading partner.

It has established a competitive agriculture and organic sector, a high-tech industrial base and strong manufacturing industries, fast-developing IT/high-tech sector and booming creative industries.

Ukraine boasts one of the most cost-competitive production plat-

forms in Europe. In terms of labour costs, utility costs and taxes, it is well able to compete with the countries of Central and Eastern Europe.

Our geographical location makes it an important trade and travel corridor between Europe, Asia and the Middle East.

As part of the global value chain, Ukraine currently has 18 free-trade agreements with 48 countries, including the Deep and Comprehensive Free Trade Agreement with the European Union.

The post-war recovery of the Ukrainian economy presents a wide range of opportunities for the public and private sectors.

Do not miss out your chance to become a part of a great success story of Ukraine's rebuilding and development.



# FEDERATION OF EMPLOYERS OF UKRAINE



Founded in 2002, FEU now is the most influential association of Ukrainian business, which acts as the voice of Ukrainian employers – both at European level and around the world.

- An active membership base of ca. 8
   000 companies which account for
   70% of GDP and employ ca.3mln
   people.
- Provides unique access to policy makers and regulatory authorities, international institutions.
- Acts on behalf of Ukrainian employers in dealings with the Government. We are the sole business association which participates in all of the Governmental meetings and committees.
- Provides numerous business services.
- Serves as the representative of Ukrainian employers within the International Organisation of Employers (IOE) and the International Labor Organization (ILO)

### **FEU'S FAMILY**

As Ukraine's central employer

association, FEU organizes the social and economic interests of the greater part of Ukrainian business community.

Thanks to our firm roots in individual companies, we are the authentic voice of Ukrainian employers. FEU represents more than 140 sectoral and regional employers' organizations with a membership of more than 8,500 companies in all the key sectors of Ukrainian economy.

### THE UKRAGROMASH



Association unites more than 60 leading manufacturers of machinery and equipment for the agroindustrial complex.

It is a member of the Federation of Employers of Ukraine.

Ukragromash provides its' member enterprises with the services they need to improve business development and operations.

The Association represents various sectors of the agricultural machinery industry.

- · Tillage and sowing equipment
- Equipment for spraying and irrigation
- Equipment for collection, storage

and grain processing

- Tractors, transport and special equipment.
- Equipment for poultry farming, animal husbandry
- Equipment for gardens, vineyards, other spheres of agriculture
- Equipment for processing agricultural products
- Production of materials and components

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# **Kyiv Crane Machinery Plant LLC**

**DENAL CRANES** (Kyiv Crane Machinery Plant LLC) is a leading Ukrainian crane manufacturer, founded in 2007. We are a full-cycle company that implements both standard and non-standard projects in the field of lifting equipment for all industries – from the design stage to the installation and commissioning of cranes with subsequent warranty and post-warranty service of crane equipment.





Due to the presence of its own powerful production base with modern industrial equipment and experienced specialists, the company is able to design, manufacture and install in the shortest possible time:

- Double-girder overhead cranes with lifting capacity up to 200 tons
- Single-girder overhead cranes
- Gantry cranes
- Jib cranes
- Overhead cranes for special purposes

- Grab Cranes
- · Explosion-proof cranes
- Automated cranes
- Transport Cargo Trolleys
- Stacker cranes



We produce and deliver more than 120 cranes every year. Our cranes are reliable and durable, easy to maintain, with an optimal price-quality ratio.

We use main components for lifting and movement, supplied by our official partners - leading European manufacturers: SEW EURODRIVE (Germany), SCHNEIDER ELECTRIC (France), LAPP GROUP (Germany).

All products and services provided by the company comply with European quality standards, which is confirmed by certificates of compliance with ISO 9001, EN ISO 3834-2 and EN 1090.

Understanding the important role of lifting equipment in the functioning of our customers' production, we





select a technical solution for a specific customer request, provide a commercial offer, manufacture and install standard and technological cranes in the shortest possible time.

Own production in Boryspil with a total area of more than 15,000 sq.m. and modern CNC equipment.

The presence of highly qualified personnel, our own modern production, the use of European standards and Lean-management methods allow our company to manufacture high-quality lifting equipment at an affordable price in the shortest possible time, meeting the needs of enterprises in various industries for such equipment.



- 78, Pryvokzalna Street, Boryspil, Kyiv region, 08304, Ukraine
- +380 44 494 00 64 +380 50 180 35 52
- info@kzpto.com.ua info@denalcranes.com







denalcranes.com





# KYIV MACHINERY PLANT LLC"

is a manufacturer of Ukrainian automotive cranes and other specialized machinery.

It was formerly located on the production facilities of the "Beton-Nova International" plant in Mironivskyi village, Bahmut district, where the production of Ukrainian specialized machinery was initiated. In 2021, at the "Beton Nova International" (BNI) plant, the first Ukrainian cranes KMZ 25-40 with a lifting capacity of 25 tons and a boom reach of 32 and 40 meters were assembled. The KYIV MACHINERY PLANT, situated on the premises of BNI, distinguished itself by creating unique Ukrainian specialized machinery showcased at international exhibitions.





In the spring of 2022, due to the war, the plant had to evacuate specialists and production to a safe region – Vinogradiv, Zakarpattia region. All equipment and mechanisms remained in the occupied territory and were looted. Despite these challenges, the plant's team successfully organized production at the Vinogradiv Concrete Plant.

At the new location, the plant managed to resume the production of cranes, manipulators, and multifunctional cranes KMZ 22-10 on tractor chassis. Currently, the enterprise is actively developing new types of specialized machinery, despite difficult conditions, including the loss of equipment and relocation issues.

KYIV MACHINERY PLANT is located in the Zakarpattia region, 15 km from the European border, and is specialized specializing in the production and assembly of automotive cranes and specialized machinery, as well as metalworking.

Despite the, challenges the plant managed to restore production and expand the range of specialized machinery. The enterprise is open to cooperation with companies in mechanical engineering, as well as in the production and assembly of communal and construction machinery, and metalworking.

In 2021, the enterprise was assigned the WMI code – the worldwide manufacturer identifier for special equipment. The production of various modifications of cranes with a lifting capacity of 16, 20, 25, 32 tons, and a lifting height of up to 40 meters was launched KYIV MACHINERY PLANT LLC aims to become a modern production facility that meets the demand on both the domestic and international markets, competing with European manufacturers of automotive cranes and providing equipment at an affordable price.



### KYIV MACHINERY PLANT LLC





### **KYIV MACHINERY PLANT LLC**



# CONTACTS

- Ukraine, 01054, Kyiv, str. Bohdana Khmelnitskogo, 51-B, of 8
- +380634440777, +380934440777
- mz.kiev.ua





PRESENTATION



# "LOZOVAMACHINERY PRODUCTION" LLC

LOZOVA MACHINERY PRODUCTION is a wide range of modern energy-efficient and innovative tillage and seeding units.

The history of LOZOVA MACHINERY began in the late 90s of past century at Lozova Forging-Mechanical Plant (LKMZ). Since 1999 LKMZ has launched serial production of the spring tooth harrows, which became popular in Ukraine and they still have been holding leading positions among tooth harrows, but under a new brand name – LIRA.

The next breakthrough after a number of popular models of machines was the disc harrow (DUCAT), which was favored by Ukrainian and foreign farmers in a short period of time. A real fact: disc harrows of LOZOVA MACHINERY brand are not inferior to the state-of-art foreign analogues and even surpass them in some parameters.

One of the distinctive features of the company is a customer-oriented approach. For example, for many farmers it is important that LOZOVA MACHINERY implements are adapted both to domestic and imported tractors, so they are suitable for small farms (with low power tractors of 80-180 hp), as well as for large agricultural enterprises, focused on large-scale tillage (with the most powerful tractors).





Today LOZOVA MACHINERY is significantly expanding the range of products:

- the line of disc harrows has been expanded (a full line from 2,5 to 16 m),
- the DINAR rotary harrow,
- the LIRA-XL heavy tooth harrow,
- the DUCAT-GOLD heavy disc harrow have been launched into serial production,
- some other units are being tested.





- 277, Heroiv Kharkova Ave., Kharkiv, 61089, Ukraine
- +380632093622
- s.a.scherbak@gmail.com
- # http://lkmz.com/



# 3 А В О Д

# СТОРОЖУК



# **LLC Storozhuk**

Trademark: UASTAL

Factory Storozhuk is a Ukrainian, industrial, modern company that constantly improves its capacities and capabilities, works according to all modern standards. The main direction of our company is serial production of metal products of various complexity.

Our Mission is the creation of high-quality and inexpensive metal products that are used all over the world from everyday to industrial use.

Our advantage is a powerful production park of equipment, namely 11 powerful laser machines, hydro abrasive cutting shop, sheet bending up to 6 meters, laser welding, argon welding, mechanical processing, painting shops, design department, own logistics.







Storozhuk LLC has experience in exporting its products to the following markets: USA, Lithuania, Latvia, Moldova, Germany, UAE. Professional team from the control and management system of the enterprise.

The company's strength is the execution of nonstandard orders of a high level of importance. The main directions of cooperation and fulfillment of orders for the agricultural sphere, industrial sphere, decorative sphere, machine-building sphere, defense sphere and civil support.





- +380937749959 Valentyn; +380673260356 Artem
- as-uasta@ukr.net
- https://uastal.com/







DRIVEN BY INNOVATIONS

# EUROCAR

Atoll Holding Group is leading diversified group of companies in Ukraine that unites almost 50 enterprises in various areas, including digital, automotive, development, logistics, tourism, etc.

# Automotive production Eurocar, PrJSC



Development Solomonovo industrial park



Eurocar is one of the largest manufacturers of passenger cars in Ukraine with 20+ years of experience in the production of Volkswagen Group brand cars.

The production is located in Western Ukraine, close vicinity to the Ukrainian border with Hungary and Slovakia. The convenient location ensures logistical efficiency of component supply on a par with any other automaker in Central and Eastern Europe.

The plant is equipped with welding and painting workshops, developed logistics infrastructure, and logistics for accommodating manufacturers of automotive components, including those for electric vehicles.

Solomonovo industrial park is a large-scale project on the creation of a high-tech production site at a territory 66,2 ha in the Transcarpathian region.

Developed transport and logistics network opens opportunities to launch export programs in industrial high-tech sectors, as well as to develop multimodal transportation and the creation of transshipment and warehouse logistics infrastructure.





IT and innovations NexCore, Ltd.



Nexcore is a technology consultancy and solution provider that integrates strategy, design and software engineering. Product cases the company is working on – online car purchasing and mobility platform; products to simplify and enhance the management of enterprise resources; CRM system for dealerships; client portal, etc.

Logistics Euro Logistics, Ltd.

Logistics hub has been developed in the Transcarpathian region in close proximity to the EU borders, using the infrastructure and warehouse facilities of the Eurocar plant and the Solomonovo industrial park (own railway terminal with a total length of 1470 meters; three European-gauge lines and one European/CIS-gauge line; open customs-licensed warehouse, etc.).

- Innovative business group "ATOLL HOLDING" 67 Beresteysky Avenue, Kyiv, 03062, Ukraine
- +380444901071
- https://www.atollholding.com.ua/







### "MASHZAVOD TEHNIKA" LTD

### 30 YEARS IN THE MARKETS OF UKRAINE AND ABROAD.

The company specializes in the aggregation of all types of pumping equipment, has a fairly powerful production base, more than 3 thousand m2 of storage space and a qualified team, which successfully solves the tasks assigned to it.

Customers of "Technika" are different state, municipal and commercial enterprises of Ukraine and other countries.

Many years of experience allows us to successfully cooperate with customers in all sectors of the economic complex of Ukraine, from metallurgy,



chemistry and petrochemistry to agriculture, utilities and the Ministry of Emergency Situations.

Agro-sector of any state is the main component in ensuring its food security. We have occupied a niche and do everything possible for the development of the direction related to irrigation - the basis for the cultivation of any of the crops.

Currently, our company is the only manufacturer of autonomous (diesel) pumping stations in Ukraine to solve various practical problems: from irrigation of agricultural land to pumping out livestock products.







"MASHZAVOD TEHNIKA" LTD
ISO 9001:2015

# PUMPS AND PUMPING EQUIPMENT











### **Q** Ukraine, Kyiv

phone: +380 44 537 31 91 mcpmob.: +380 99 370 43 83+380 67 890 60 02 +380 93 755 12 67

e-mail: mztehnika@gmail.com

# CONTACTS



mz-tehnika.com.ua



### LLC "KHARKIV FOREIGN TRADING COMPANY MOTORIMPEX"

### Any level of complexity solutions in hydraulics – **Motorimpex Group**

We specialize in designing and manufacturing hydraulic systems. In our work, we use components from the best European manufacturers, whose quality and reliability have stood the test of time.

### Our customers come to us when they need:

- A hydraulic system customized to their individual needs;
- Modernization of an existing hydraulic system;
- · Serial production of hydraulic cylinders;
- Selection of components for designing a new hydraulic system;
- Replacement of components when they fail on existing equipment.















- Ukraine, 61105, Kharkiv, 94/1 Kirgizska str.
- +38 (050) 303-66-40 +38 (050) 305-77-01
- https://motorimpex.ua/en





KSG Agro is one of the largest vertically integrated agricultural holdings in Ukraine, operating in almost all segments of the agricultural industry, including production, storage, processing and sale of agricultural products.

Since September 2014, KSG Agro has implemented a development strategy, according to which the company develops the most promising projects, primarily in pig farming and crop production.



KSG Agro



# KSG Agro in figures and facts:

Land bank:

Number of pigs:

24,000 hectares, 55,000

TOP-10 Ukraine's largest pork manufacturers according to the SBA rating

# The holding's shares are listed at Warsaw Stock Exchange



### 40B Starokozatska St., Dnipro, Ukraine, 49000

- phone: +380 56 787 07 31 phone: +380 56 787 07 32 cell phone +380 66 365 03 09
- e-mail: info@ksgagro.com



https://ksgagro.com/



### **Ceramic tile**

The company's first batch of ceramic tiles rolled off the line in May 2003, and today the group of companies is united by the single trademark "ATEM" and includes the most powerful and most modern tile production plant. A plant for the production of quartz agglomerate and a retail network of 30 stores in Ukraine and other countries that sell products of the ATEM plant.

The main strategic priorities of ATEM group companies are high product quality and moderate prices.

The technical equipment of the plant was carried out by the world leaders in the production of equipment - the companies SACMI, SYSTEM, KEMAC, TECHNOITALIA and others. The competitiveness of the products of the "ATEM" group of companies is also ensured by the use of high-quality raw materials. These are the best Ukrainian clays in Europe, kaolin, chalk, sand, Turkish feldspar, Italian and Spanish pigments, frits. A wide range of products, exquisite design of constantly updated collections of tiles for walls and floors, highly artistic exclusive decors and friezes allowed the ATEM group of companies to acquire the fame of the manufacturer of the most stylish products in the CIS. The company has a nonstandard approach to such important marketing tools as advertising and participation in exhibitions, which is why the "ATEM" group of companies has repeatedly received the "Best Exhibition" award

### Quartz agglomerate

Innovative direction of ATEM group companies - the first production of quartz agglomerate in Ukraine based on high-tech equipment was launched. Quartz agglomerate is an amazing material in which the unique properties and beauty of natural quartz acquire a new quality. Quartz agglomerate consists of 93% natural quartz, 5% polyester resin and 2% dyes. This material has excellent strength, its hardness on the Mohs scale is 7 points. The water absorption coefficient of quartz agglomerate does not exceed 0.02%. This most important indicator of physical properties makes quartz stone an uncompromising option for use in very humid rooms and for the production of surfaces in contact with water. Quartz agglomerate "ATEM" is produced in slabs, the size is 3000 × 1400 mm and the thickness is 15, 20 and 30 mm.



















### Retail trade network

Atelier Ceramics offers a full range of ceramic tiles and ceramic granite "ATEM" (monobrand). "Atelier Ceramics" showrooms are aimed at the buyer who appreciates modern architectural and interior design, the convenience and comfort of the purchase process, and for whom free time is important.

As of 2023, the network has 30 showrooms in the largest cities of Ukraine and other countries. Clients of "Atelier Ceramics" receive the highest quality service and comfort in the purchase process, as well as qualified assistance in modeling interiors and completing objects.

# The list of companies united under the trademark "ATEM":

- ATEM GROUP LLC
- ATELIER OF CERAMICS LLC
- TRADING COMPANY "BARVINOK" PJSC
- SANATORIUM "MAYAK" LLC



### **Atem Group**

- Factory: Kyiv, Ukraine, Promyslova St., 4B Office: Kyiv, St. A. Abolmasova, 1
- +380 (44) 520-20-00
- ✓ office@atem.com.ua
- https://atem.com.ua







# **Private Enterprise «Yantos»**

Yantos is a Ukrainian manufacturer of nails, fences, steel fiber, wire and construction nets. We own 3 factories in Ukraine and export products to 11 countries around the world. Our own technologies and constant modernization of production allow us to annually process up to 48,000 tons of steel and produce up to 12,000,000 km of wire.

Our assortment includes a wide selection of EPAL nails from the smallest to the largest diameters, which can

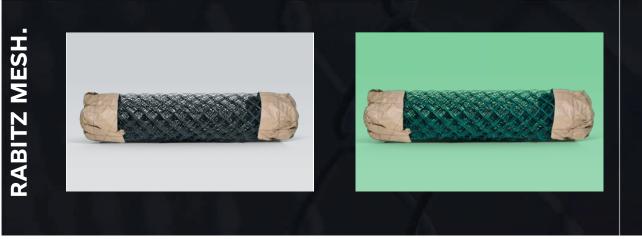
be used both separately from the pneumatic tool and in conjunction with it.

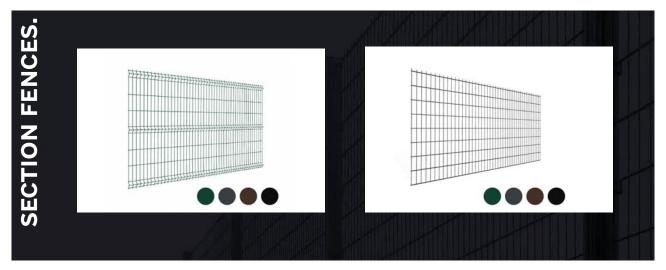
We are also developing the production of steel fiber for concrete structures of various types and purposes.

Being an environmentally friendly company, we always pay due attention to environmental protection, using the latest wire processing technologies and solar energy to create our products.









# CONTACTS

### **Private Enterprise «Yantos»**

- 24b Tekstylna St., Ternopil, 46001, Ukraine
- hello@yantoswire.com
- yantoswire.com





# EXHIBITIONS DESIGN, PRODUCTION



### **OMFAL LLC**

Construction of exclusive exhibition displays, exhibition stands, trade equipment

The main activity of the OMFAL company since 2004 is the design and construction of exhibition stands. As designers, developers and builders of exhibition stands, we have carried out hundreds of projects throughout Ukraine and Europe, always providing our clients with peace of mind with each project, completing the work on time and within the budget.

Since March 2004, the exhibition company "OMFAL" has been working in the market of design and construction of exhibition stands. The company was created as a division of the full cycle, which provides the Customer with a complex of services for the development, design, artistic design and construction of exhibition stands and expositions of any complexity in any exhibition centers of Ukraine and Europe.

The company's purpose was and currently is the maximum satisfaction of the Customer's requirements, both in terms of price and quality of the offered materials, services, and fruitful cooperation as a whole as well.

### Main activities:

Structural development based on standard equipment using a variety of finishing materials in the design of exhibitions.

Design and construction of exhibition stands of any level of complexity, including two-story and cabinet stands using MDF for coating with paints.

Development and preparation of trade equipment. We offer the preparation and installation of furniture, shelving, stands for products, commercial equipment, stands made of chipboard and much more.







### **OUR SERVICES**

- Development and production of exhibition stands
- Construction of exclusive expositions of exhibitions, exhibition stands
- Construction of premises for presentations, conferences, master classes
- Trade and exhibition equipment. We offer the manufacture and installation of furniture, racks, racks for products, trade equipment, chipboard stands and much more according to any dimensions and drawings.



### Our advantages

- · Own production
- · Individual approach
- Application of innovations
- Originality of design
- Functionality
- · Efficiency of execution







The OMFAL company is your reliable partner!





+38 044 223 11 38 +38 050 410 99 05

 ■ omfal-expo@ukr.net



https://omfal.com.ua/



# **Negabarit-Service**

# **TM VolLand**

TM "VoLLand" is a production unit of the company Negabarit-Service, which works and develops under the trademark and is engaged in the production of agricultural machinery.

The main type of serial production of products is a line of models of carts for transporting header combine harvester (for header with a length of 6m.-VL20; 7.8m.-VL25; 9m.-VL30; 12m.-VL40)

No less interesting and necessary for farmers is the production of organic fertilizer spreaders by our enterprise. (Helios 14; Helios 14C; HL22) with a load from 14 to 22 tons.

The production of trailers for the transportation of agricultural goods (root crops, grain, organic fertilizers, etc.) is in the priority direction of the development of our enterprise.

The mission of our company is the creation of a full-fledged, competitive, modern factory for the production of agricultural machinery of the European model.









- Ukraine, 45000, Volyn region, Kovel, Volodymyrska street 154A
- +380673341285
- info@volland.com.ua
- https://volland.com.ua/



# Notes



