

Danish Defense & Aerospace Conference 2013



February 6 – 7 2013 at Hotel Legoland

Programme

Wednesday February 6

- 09:00 **Registration**
- 10:00 **Welcome**
Chairman of the Board of FAD, CEO Michael Holm, Systematic A/S
Chairman of the Board of CenSec Poul Arne Jensen
Takes place at plenary room
- 10:35 **Key Note Presentation on Future Requirements for the Danish Defence**
Chief of Defence, General Peter Bartram
- 11:30 **Danish Defence cooperation with industry on R&D and marketing**
Status and way ahead
Brigadier General Peter Kølby Petersen
- 12:00 **Lunch at Restaurant Panorama, Hotel Legoland**
- 13:15 **Joint presentation on opportunities for cooperation on R&D and marketing. Army, Navy and Air Force.**
Army Operational Command Chief of Army Operational Command, Major General Agner Rokos
Representing The Royal Navy Captain Henrik Kudsk
Tactical Air Command Chief of Tactical Air Command, Major General Henrik Røboe Dam
Takes place at plenary room
- 13:50 **Workshops on for cooperation on R&D and marketing. Army, Navy and Air Force**
Army in plenary room, Air Force in meeting room 1 and Navy in meeting room 2
- 14:45 **Presentation of findings on cooperation on R&D and marketing**
Takes place at plenary room
- 15:00 **Coffee Break**
- 15:30 **Industrial Cooperation**
Takes place at plenary room
Regulation on industrial cooperation in Denmark
Special Advisor Josephine Them Parnas, Danish Business Authority
- 15:45 Successful industrial cooperation between foreign and Danish companies
Brüel & Kjør Sound & Vibration Measurement A/S
Skywatch A/S

- 16:45 Break-out session 1
FFG in plenary room, Harris in meeting room 1 and Lockheed Martin & Sikorsky in meeting room 2
- 17:35 Workshop/break-out session 2
ARTEC, Kraus-Maffai Wegman & Rheinmetall in plenary room, Boeing Company in meeting room 1 and AgustaWestland in meeting room 2
- 19:00 **Conference Dinner**
Key note speaker Chairman of NATO Military Committee, General Knud Bartels
Takes place at Hotel Legoland

Thursday February 7

- 09:00 **Innovative Industrial Clusters**
Takes place at plenary room
FAD and CenSec Clusters and Networks. Joint Presentation of Current Networks/Clusters/Groups
Director Frank Bill, FAD
Managing Director Klaus Bolving, CenSec
- 09:30 **New Initiatives**
Customer Integration
Innovation Manager & Director Kjeld Lisby, Ideklinikken
- 10:00 **Green Defence**
Brigadier General Peter Kølby Pedersen
Take place at plenary room
- 10:45 **Coffee Break**
- 11:00 **Workshop on Future Opportunities for Networking/Clustering**
A: Aerospace by Børge Witthøft *in plenary room*
B: Green Defence by Anton Villadsen *in meeting room 1*
C: Cyber by Poul-Erik Hansen *in meeting room 2*
- 11:45 **Conference conclusion**
Director Frank Bill, FAD
Managing Director Klaus Bolving, CenSec
Take place at plenary room
- 12:00 **Lunch at Restaurant Panorama, Hotel Legoland**

List of Participants

Company	Title	Name
AgustaWestland	Mr	David Francis
AlmexA ApS	Managing Director Senior Consultant Technical Director	Bjarne Caspersen Finn Vaaben Roar Jensen
Alpcon A/S	Mr.	Kristian B. Andersen
Alumeco A/S	Area Manager	Hans Martin Vestergaard
AM3D A/S	Senior Vice President	Sven Vestergaard
Army Operational Command	Chief of Army Operational Command, Generalmajor	Agner Rokos
ARTEC GmbH	CEO Assistant Geschäftsführer	Karl Ulrich Zulauf Sonja Klotz Stefan Lischka
Atlantic Services ApS	Director	Aage Madsen
BAE Systems	Miss	Hannah Willis
BAE Systems Hägglunds/ Military Equipment Denmark A/S	Manager, Industrial Corporation Global Combat Systems Vehicles Head of Industrial Cooperation at BAE Systems Hägglunds	Lennart Östberg Maria B Jonsson
BE-GE Jany A/S	Area sales manager	Morten Johansen
Bombardier Transportation DK A/S	Sales Director Managing Director	Peter Sonne Thomas Bolding Rasmussen
BRAHE DESIGN	Director, Industrial designer	Jakob Brahe-Pedersen
Brüel & Kjær Sound & Vibration Measurement A/S	Aerospace Relationship Manager Export Sales Director	Birger Kriegbaum Lars G. Winberg
Cassidian	Sales & Marketing Manager Sales Director Eurofighter Campaigns	Jens Heilig M.A. Uli Fingerle
CenSec	Director, Defence Business Network Director, Aerospace Business Network Communicationsofficer Coordinator CEO	Anton Villadsen Børge Witthøft Charlotte Dalqvist Githa Grum-Schwensen Klaus Bolving

Company	Title	Name
CenSec	Strategic Advisor Chairman of CenSec Director, Railway Security Business Network	Ole Kandborg Poul Arne Jensen Poul-Erik Hansen
Center for Subcontractors	Senior management consultant	Torben Bech
CIS Technologies ApS	CCO CEO	Thomas Krogh Christian Gottrup
CORENA A/S	Sales Director Europ VP Sales & Marketing	Bjarne Larsen Haagen Aas
DALO	Kaptajnløjtnant Generaløjtnant Brigadegeneral	Jack Brandt Jørgensen Per Pugholm Olsen Peter Kølby Pedersen
Dalsted Technology A/S	Managing Director	Brian Bo Kristensen
Danconsult	Manager	Bo Ernstsén
Danimex Communication A/S	Vice President, Military & Security Divison	Aage Terp
Danish Aerotech A/S	CEO Director, Business Development	Jan Jørgensen Torben Bøgh Jensen
Danish Business Authority	Special Advisor Counsellor	Josephine Them Parnas Sonja Siegismund
Danish Defence	Chief of Defence, General	Peter Bartram
Danish Management Consult	Managing Director, GDBA	Jørgen Beier
Dantherm Air Handling	Managing Director Manager, Defence	Jesper Holm Thorstensen Lars Brodersen
Dassault Systèmes	Mr	Nestor Belicard
DC-Supply A/S	Sales manager Defence Managing Director Owner Sales Manager	Bjarke Johansen Klaus Fossing Michael Fossing Søren Trads
Denex A/S	Sales Manager	Henrik B. Christiansen
DESMI Pumping Technology	Technical Manager Defense and Fuel Direktør Sales and Business Development Manager	Jacob Foldager Niels Buus Martin Bro
DI	Defence Export Manager	Ejvind Vøgg

Company	Title	Name
DI	Member Relation Manager	Jakob Gudum
DI, Metal- og Maskinindustrien Dommerby Stål A/S	Konsulent Business Developer CEO Business Developer	Kåre Sørensen Dave Coulter Michael Bruus Jensen Poul Berg-Mortensen
DTU	Projektleder	Hannah Wermuth
EADS Scandinavian Office	General Manager	Hans Lükén
EUROFIGHTER GmbH	Manager Business Development	Lars Illum Jørgensen
Exelis Defence Ltd.	Mr	Adrian Clarke
FAD, Danish Defence and Security Industries Association	Director Business Development Manager Office Manager Office Trainee	Frank Bill Morten Andersen Susanne Bruun Sørensen Annika Mathilde Lindh-Johansen
Falck Schmidt Defence Systems	Marketing Manager CEO	Daniela Hjorth Jan Falck-Schmidt
FFG	Head of Sales Special Technology Director Military Program Division Managing Director Project Manager Head of Purchasing	Anne-Marie Dorner Helge Carstensen Norbert Erichsen Peter Scholte Sven Jacobsen
FLAIRM O ApS	Area Sales Manager Sales Director	Kim Stubberup Morten V. Nielsen
GateHouse	Director	Jens Yde
General Dynamics European Land Systems	Director Business Development Europe Director Regional Sales Europe Industrial Participation Director	Lars Brühlmann Rolf Wenning Thomas Lattmann
Gert Larsen Engineering ApS / EADS-Eurofighter	Managing Director	Gert Larsen
GomSpace ApS	COO	Peter Bak
Harris Corporation	Program Manager - Denmark Product Line Manager - Accessories Program Manager - Denmark	Scott Brasse Ross Mazzola Thomas Kobos

Company	Title	Name
HEEDS A/S	Managing Director Business development Manager	Anders Christian Rasmussen Lene Rasmussen
HeliScandia	CEO	Gert Lading
High Density Devices AS	CSO	Hans Flisnes
HMK Bilcon	Senior Vice President, Space CEO Pens. oberstløjtnant	Carsten Thorhaug Klaus Kristensen Poul Kamp
Homatic Engineering A/S	CEO	Thorvald Horup
HORTEN	Partner	Poul Hvilsted
Hydrema Export	Sales Manager Hydrema Export	Gert Platen Daugaard
Idé-Pro Engineering & Software A/S	Application Engineer Sales Manager Managing director Application Engineer, Digital Manufacturing	Lars R. Jakobsen Henrik A. Iversen Henrik Bøgelund Klaus Beenfeldt
IFAD TS A/S	General Manager	Benny G. Mortensen
INVISIO Communications	Mr Miss	Carsten Brandt Hema Nair
Krauss-Maffei Wegmann GmbH & Co.KG	Senior Buyer Regional Sales Director Manager Industrial Participation	Andrea Rossbauer Ruprecht von Witzleben Tanja Heinemann
Kvisgaard	Key Account Manager	Peter Edwardsen
Lockheed Martin Corporation	Vice President Director Business Development Senior Manager, International Business Development	Steve Williams Van de Winckel Vincent Balderrama
Lockheed Martin Mission Systems and Training	Offset Project Specialist	Kristy Huggler
M.E.D. Maskinfabrik	Direktør	Lars K. Hjulmann
Military Equipment Denmark	Salgstekniker Direktør Salgschef Tekniskchef	Klaus Teglstrup Leif Braae Mogens Rasmus Mogensen Peter Martin Skjold Jensen
Miltech Advanced ApS	CEO	Allan Dahlin
Ministry of Defense	Major	Gorm E. Kristensen

Company	Title	Name
Multicut	Business Development Manager and Director of US Operations	Frank Duhring
NAMMO	Sales & Marketing Manager Agreement Monitor	Frank Stølan John Arne Haugen
NATO Military Committee	Chairman of NATO Military Committee, General Kommandørkaptajn	Knud Bartels Peter M. Dannerfjord
Naval Team Denmark	Director	Kurt Birger Jensen
Necas A/S	CEO Vice President	Ib Gosmer Jorgen Lund
NEXTER SYSTEMS	Industrial Cooperation Manager Mr	Adrien Sigel Olivier Brousmiche
Northern VO	CEO	Lars Dybdahl Nielsen
Plasan Sasa Ltd	Marketing Manager Denmark	Ria Luhmann
PlastPack Defence	CEO & President	Jan Engmann
PlastPack Nordic	Administration & Contract Manager	Ruth Engmann
POLYFA Consultants A/S	Senior Consultant Director	Erling Gehlert Steen Myrwick
QinetiQ	Mr	Andrew White
Radiocom Danmark A/S	CEO	Mikael Hansen
Raytheon International Inc	Mr	Mark Clark
Raytheon Missile Systems	Mr	Alex Saklambanakis
Raytheon UK	Director of BD & Marketing	Luke van Beek
Royal Navy	Kommandør	Henrik Kudsk
Rheinmetall MAN Military Vehicles	Senior Vice President Procurement Manager Industrial Participation	Bernhard Pörtl Marius Müller
Royal Danish Embassy in Paris	Commercial Counsellor	Allan E. Mortensen
Royal Danish Embassy in Washington D.C.	Lieutenant Colonel	Per Lyse Rasmussen

Company	Title	Name
Rubtec A/S	Direktør Project Manager President Diplomingeniør	Claus Laursen Tim Laursen Torben Rød
Rud Pedersen A/S	Public Affairs Director, Partner Public Affairs Manager	Steen Hansen Thomas Aarestrup Jepsen
SAI - Small Arms Industries	Offset Manager	Lasse Haahr
Scandinavian Avionics A/S	Military Sales Owner VP Military Sales	Finn Kragh Tøttenborg Hardy Truelsen Søren Erik Petersen
Scanfiber Composites A/S	CEO Area Sales Manager	Erik B. Christensen Oleksandr Gerasymovych
Serious Games Interactive	CEO, PhD, MA Psychology	Simon Egenfeldt-Nielsen
Sikorsky	Regional Director	Tony DeSarli
Sikorsky/Lockheed Martin	Director	Martin Yde Jensen
Sky-Watch	CEO Business Development Manager	Jonas Dyhr Johansen Michael Messerschmidt
Spectronic Denmark A/S	Site Lead	Henrik Mortensen
svendhjort AGENCIES	Company Owner	Svend Hjort
Systematic A/S	Director Business Development and Sales, C2 systems VP, Defence Chairman of FAD and CEO	Birger Johansen Henrik Messell Michael Holm
SAAB AB	Mr	Jonas Fröberg
Saab Communication Systems	Senior Marketing Manager	Dennis Svane Christensen
Saab Danmark A/S	Managing Director Sales Director - Communication Systems General Manager Vice President, Marketing & Sales Business Development Director	Heino Lundgren Jan Rasmussen Peter Bøgh Sørensen Joakim Rylander Matts Andersson
Tactical Air Command	Chief of Tactical Air Command, Major General	Henrik Røboe Dam
Telephonics	Dr.	George Ivanov
TenCate Advanced Armour	Marketing & Offset Manager Business Manager, Vehicle Protection Northern Europe & Scandinavia Managing Director	Jonas Holck Henrik K. Jørstad Helle Specht

Company	Title	Name
Terma A/S	Manager, Industrial Cooperation	Jesper Fogh Duelund
	Vice President, Business Relations Management	Ken Cordes
	Senior Advisor	Ole Fogh
	Vice President, Sales & Business Development	Peter Worsøe
	Senior Vice President, Terma Defense & Security	Steen M. Lynenskjold
Terp Consult	Hr.	Henning Terp-Petersen
The Boeing Company	Mr. International Competition Advocate	Gary L Pochurek
	Country manager - Industrial Co-operation	Megan K Weinstock
	Business Development	Rick Cisiewski
		Wayne Chauncey
Topsoe Fuel Cell A/S	Manager Strategy and Business Development	Hakon Juel Hansen
UnatSolar	CEO	Carsten Schlägelberger
Vespa Crabro	Director	Mads Lindberg
Volvo Defense AB/ Military Equipment Denmark A/S	International Business Development Volvo Defense	Anders Tony Nilsson
Weibel Scientific A/S	President	Peder R. Pedersen
	Business Development Director	Jannik Hjulgaard
WiSeCan A/S	Direktør	Niels-Christian Gjerrild
Aage Christensen A/S	Sales Manager	Andreas Hansen
	Managing Director	Aristide Debié
Aalborg University Hospital – Idé klinikken	Innovation manager & Director	Kjeld Lisby
Aalborg University	Head of department	Martin Heide Jørgensen
Aalborg University, Mechanical & Manufacturing Engineering	'Defend' Proj. mgr. M.Sc.-Eng. Industrial Management	Bruno Winther