

DDAC 2014

Danish Defence & Aerospace Conference 2014



February 5th to 6th 2014

Hotel Crowne Plaza, Copenhagen

Raytheon

NEXTER ANNONCE

Programme

Wednesday February 5

- 09:00 **Registration**
- 10:00 **Welcome**
Frank Bill, Director, FAD
- 10:05 **Future Danish defence acquisitions
and their impact on Danish national security**
Sigmund Lubanski, Head of Division, Danish Ministry of Business and Growth
- 10:40 **Future of European defence industry, SME and smaller countries**
Jan Pie, Secretary General, ASD
- 11:10 **Debate on future Danish defence acquisitions
and their impact on Danish National Security**
MP Troels Lund Poulsen, speaker on defence, Liberal Party
MP Lene Espersen, speaker on defence, Conservative Party
MP Marie Krarup, speaker on defence, Danish People's Party
Director Frank Bill, FAD
- 12:00 **Lunch and exhibitions**
- 14:00 **Presentation on revised Danish legislation on ICC's**
Anders Hoffmann, Deputy Director General, Danish Business Authority
- 14:30 **Defence acquisitions and the evaluation on Danish national security**
Thomas Ilsøe Andersen, Managing Partner, Kammeradvokaten
Frank Bill, Director, FAD
- 15:00 **Joint industrial cooperation between industry and defence**
Tuija Karanko, Secretary General, AFDA - Association of Finnish Defence and
Aerospace Industries
- 15:30 **Coffee Break**
- 16:00 **Benefits of industrial cooperation**
Frank Dühning, Business Development Manager and Director of US Operations,
Multicut
Jan Engmann, CEO, PlastPack Defence
- 18:00 **Predrinks**
Sponsored by BAE Systems
- 19:00 **Conference Dinner**
Sponsored by Raytheon
- Key note speaker Nicolai Wammen, Minister of Defence

Thursday February 6

- 09:00 **Welcome**
Klaus Bolving, CEO, CenSec
- 09:05 **Open for Business**
Ministry of Defence's strategy for promotion of Danish business and enterprise
Kenn Bille Iversen, Head of Department, Danish Ministry of Defence
- 09:25 **Cooperation and dialog with industry**
P. P. Olsen, Lieutenant General, Defence Acquisition and Logistics Organization
- 09:50 **Support to industry from Defence Attaché's**
Steffen Quist Wied, Colonel , Royal Danish Embassy of Germany
- 10:10 **Open for Business. Opportunities and expectations**
Kåre Groes Christiansen, CEO, Odense Maritime Technology A/S
Gert Daugaard, Sales Manager, Hydrema Export A/S
- 10:30 **Break**
- 11:15 **Open for Business. Panel discussion**
Kåre Groes Christiansen, CEO, Odense Maritime Technology A/S
Gert Daugaard, Sales Manager Hydrema Export A/S
Kurt Birger Jensen, Director, Naval Team Denmark
- 11:50 **Conference conclusion**
- 12:00 **Lunch**

DDAC 2014 organized by



Naval
Team
Denmark



List of participants

Company	Job title	Name
AFDA - Association of Finnish Defence and Aerospace Industries	Secretary General	Tuija Karanko
Airbus Defence & Space	Head of Marketing	Dr. Alexander-Long Vinh
	Director Eurofighter Campaign Denmark	Uli Fingerle
	Senior Manager - EF Export Industrial Participation	Hugo Schmid
	Manager Industrial Participation	Mark Schmidt
	Manager ILS Export / Life Cycle Support	Michael Kamleiter
	Eurofighter Sales Director, Denmark	Lars Illum Jørgensen
Alumeco A/S	Area Manager	Hans Martin Vestergaard
AM3D A/S	Senior Vice President	Sven Vestergaard
ASD	Secretary General	Jan Pie
Astrium Services – Government Communications	Business Development Director	Thomas Åström
Atlantic Services ApS	Director	Aage Madsen
BAE Systems	Senior Offset Officer	Elisabeth Miguel
	Director - Europe	John S Taylor
	Vice President Western Europe	Paul Hitchcock
	Head of Communication	Peter Edwards
	Business Development Manager	Will Linnegar
BAE Systems Applied Intelligence	Account Manager	Casper Madsen
	Head of Solutions	Steen Munksgaard
BRAHE DESIGN	President	Jakob Brahe-Pedersen
Brdr. Jørgensen Instruments A/S	CEO	Elo Kristiansen
	Sales Engineer	Isak Navi
British Embassy	British Defence Attaché, Lt Colonel	Gordon Fotheringham PWRR
British Embassy Copenhagen, UK Trade & Investment	Senior Market Adviser	Hans Monberg
Bruhn NewTech A/S	Account Director	Peter Bjørndal
CenSec	CEO	Klaus Bolving
	Project coordinator	Anders Laustsen
	Communications officer	Charlotte Dalqvist
	Coordinator	Githa Grum-Schwensen
	Chairman CenSec	Poul Arne Jensen

Company	Job title	Name
CenSec	Director - Railway Business netværk	Poul-Erik Hansen
Centre of Private Public Partnership for Resilience and Cybersecurity	CEO	John Michael Foley
Composhield A/S	Vice President	Jan Stegmann
	Technology Manager	Herluf Montes Schütte
Conservative Party	MP, Speaker on defence	Lene Espersen
conXus ApS	Director	Martin Yde Jensen
Copenhagen Group A/S	CEO	Jeppe Handwerk
Copenhagen Sensor Technology A/S	Sales Director	Jørgen Peter Andersen
CORENA A/S	Sales Director Europe	Bjarne Larsen
	Project Manager	Niels Erik Pedersen
Dalsted Technologies A/S	Sales Director	Karsten Glauning
Danconsult	Manager	Bo Ernstsén
Danish Aerospace Company	CEO	Thomas A. E.Andersen
Danish Aerotech A/S	CEO	Jan Jørgensen
	Director, Business Development	Torben Bøgh Jensen
Danish Business Authority	Deputy Director General	Anders Hoffmann
	Counsellor	Sonja Siegismund
Danish Defence Acquisition and Logistics Organization	Generalløjtnant	Per Pugholm Olsen
	Brigadegeneral	Peter Kølby Pedersen
	Danish Liaison Officer to NSPA	Christian Corfix Jensen
	Senior Scientist, MSc (Eng.)	Freddie Drewsen
	Pressechef	René Gyldensten
	Planner	Viggo Lemche
Danish Embassy in London	Defence Attaché	Martin La Cour-Andersen - Captain (N)
Danish Management Consult	Managing Director (LtCol ret.)	Jørgen Beier
	Mr.	Jesper Ellegaard
Danish Ministry of Foreign Affairs	Commercial Counsellor	Jens Thomsen
Danish Ministry of Business and Growth	Head of Division	Sigmund Lubanski
Danish Ministry of Defence	Major	Gorm Egebjerg Kristensen
	Head of Department	Kenn Bille Iversen
	Program Director, New Fighter Program	Lone Ussing Lindsby
	Senior Industrial Advisor, New Fighter Program	Louise Krogh Engelbrecht
	Head of Industrial Coordination	Mona Møller Pedersen

Company	Job title	Name
Danish People's Party	MP, Speaker on defence	Marie Krarup
Dansk Metal	Head of International Department	Jens Boe Andersen
Dantherm Air Handling	Manager Defence	Lars Brodersen
DC Supply A/S	Owner	Michael Fossing
Deloitte Financial Advisory Services	Director	Frederik Behnk
DENEX A/S	Sales Director	Alvaro Alonso
	Sales Manager	Henrik Christiansen
	General Manager	Patrick Lombardia
DESMI A/S	Business Development & Sales Manager	Peter Kristiansen
DESMI Pumping Technology A/S	Segment Manager	Martin Bro
DI - Confederation of Danish Industry	Moderator	Søren Falck Jensen
	Market Advisor	Ejvind Vøgg
	Senior Advisor	Peter Bay Kirkegaard
DI ITEK	Chefkonsulent	Henning Mortensen
Dommerby Stål	CEO	Michael Bruus Jensen
	Business Develop Manager	Niels Vogelbein
DS Håndværk & Industri	Head of international marketing	Lise Daldorph
Eksportrådet	Teamleader Forsvar	Stig Fugl Lund
EKTOS A/S	Test Manager	Morten Skov Hansen
	Technical Director	Niels Martin Jørgensen
Elbit Systems Land & C4I	VP Offset	Adrian Zanescu
	Senior Marketing Director	Gil Meltzer
Eltel Networks A/S	Program Manager	Ole Haslund
Embassy of Canada	Defence Attaché	Captain Tom Tulloch
Embassy of Poland	Defence Attache	Dariusz Siekiera
Embassy of the Republic of Estonia	Defence Attache	Colonel Raul Tõnnov
Eolane Tallinn	Business Development Manager	Martin Kõiv
ESBEES Headhunting & Consulting	Headhunter/CEO	Søren Bøge Sørensen
EUROCONTACT	President	Finn Vaaben
Eutelsat S.A.	Regional Director Nordic	Christian Alexandersen Aanestad
Exelis Defence Ltd.	Programme Manager	Chris Perren
	Managing Director	Chris Reith
FAD - Danish Defence & Security Industries Association	Director	Frank Bill
FAD - Danish Defence & Security Industries Association	Business Development Manager	Morten Andersen

Company	Job title	Name
FAD - Danish Defence & Security Industries Association	Office Manager	Susanne Bruun Sørensen
FALCK SCHMIDT Defence Systems	Trainee	Patrick Kofoed
	CEO	Jan Falck-Schmidt
	Vice President	Joe Blanco
FFG Flensburger Fahrzeugbau GmbH	CSO	Steen Garnæs
	Sales Manager	Søren Lei
	Project Manager APC G5	Kay Dittloff
FLAIRMO ApS	Head of Purchasing	Sven Jacobsen
	Area Sales Manager	Kim Stubberup
FLUX A/S	Sales Manager	Lars A Gregersen
	Defence Attaché	Charles Orlianges
French Embassy in Denmark	Assistant to Defence Attaché	Karine Blandel
	Strategic & Advanced Purchasing Buyer	Almudena Moreno
General Dynamics European Land Systems Santa Bárbara Sistemas, S.A.	SCM Manager	Ernesto Castro Ponce
General Dynamics European Land Systems-Germany GmbH	International Business	Rolf Wenning
General Dynamics European Land Systems-Mowag GmbH	Director Supply Chain Management Wheeled Vehicles	Sven Nolle
	Director International Business & Services Europe North	Thomas Lattmann
German Embassy	Defence Attache	Jörg Hartmann, LTCOL
Global Lightning Protection Services	CEO	Kim Bertelsen
GomSpace	CEO	Niels Buus
Harris Corporation	Sales Specialist	Adrienne Lill
	Program Manager	Scott Brasse
Harris Systems Ltd	Major Account Manager-Scandinavia	Pelle Martinsson
HLH Electronics A/S	CEO	Børge Witthøft
HMK Bilcon A/S	Senior Vice President, Space	Carsten Thorhaug
	CEO	Klaus Kristensen
HORTEN	Military Advisor	Poul Kamp
	Partner	Poul Hvilsted
Huber + Suhner UK Ltd	Sales Director	Jared McGladdery
Huber+Suhner Denmark	Sales Manager	Line Maj Jensen
Hydrema Export A/S	Sales Manager	Gert P. Daugaard
Hydrema Export A/S	Service Manager	Per T. Frederiksen
HYTEK	Head of Division	Poul Juul

Company	Job title	Name
Idé-Pro Engineering & Software A/S	AE, NC Specialist Aerospace	Lars R. Jakobsen
	Sales Manager	Henrik A. Iversen
	Direktør	Henrik Bøgelund
	AE, NC Specialist Aerospace	Klaus Beenfeldt
	Offset Director	Nestor Belicard
idoc	Global Affairs Operations	Olga Philippova
	Direktør	Jan Højer Pedersen
IFAD TS A/S	Direktør	Rasmus Hjorth
	General Manager & CEO	Benny Graff Mortensen
INVISIO Communications A/S	Vice President	Henrik Voss
	Director of Sales	Carsten Brandt
	Sr. VP Global Sales & Marketing	Carsten M. Aagesen
Kammeradvokaten Klyngen C/O Danpower Electronics ApS	Business Development Manager	Hema Nair
	Managing Partner	Tomas Ilsøe Andersen
	Project Manager	Bjarne Månsson
	Power System Design Consultant	Niels Petersen
	Project Manager	Rudy Bergholdt
Kvisgaards Maskinfabrik A/S	Project Manager	Terkel Thomsen
	CEO	Kim Kvisgaard
	Managing Director	Torben Gade Espensen
L&T Trading ApS	Partner	Torsten Jansen
LEAD Agency	Commercial Director	Michael Olsen
LeasePlan Danmark A/S	MP, Speaker on defence	Troels Lund Poulsen
Liberal Party	Lithuanian Defence Attache	Leonas Lukosevicius
Lithuanian Embassy	Business Development	Katie Gurgal
	Regional Executive for Europe	Steve Williams
	director international business development	Van de Winckel
	Director, International Business Development	Yung Le
Lockheed Martin Aeronautics	F-35 International Business Development	Mark Pranke
Lockheed Martin Aeronautics	Director, International Business Development	James Latham
Lockheed Martin Aeronautics Company	Director, Tactical Missiles	Hank Tucker
Lockheed Martin Missiles and Fire Control		
Lockheed Martin MST	Project Specialist	Kristy Huggler
Logimatic	Managing Director	Troels Severinsen
Marshall ADG	Head of Commercial Export	Gerald (Tom) Gargett
MED Maskinfabrik	CEO	Lars K. Hjulmann

Company	Job title	Name
Mikkelsen Electronics A/S	Key Account Manager	Anne Merete Levinsen
Military Equipment Denmark A/S	Sale Director Foreign sale	Hogu Lee
	Salesmanager	Mogens Rasmus Mogensen
	Project Manager Denmark	Jinhwan Jeong
	Key account manager	Klaus Teglstrup
	Offset Manager	Lennart Östberg
	Offset Manager	Ulf Andersson
	Technical Manager	Peter Jensen
	Service Manager	Thomas Kirkegaard
Miltech Advanced ApS	CEO	Allan Dahlin
Ministry of Defence - Kingdom of Spain	Captain (N) - Spanish Defence Attaché	Jose Ramon Vallespin
Ministry of Defence/of Foregin Affairs	Brigadier General, Defence Attaché Moscow	Lennie Fredskov Hansen
Multicut A/S	Business Development Manager and Director of US Operations	Frank Duhring
MyDefence	Director Electronic Warfare	Karsten Anderskov Madsen
National Space Institute - DTU Space	Deputy Director	Niels Andersen
National Space Institute, Technical University of Denmark	Senior adviser	Sune Nordentoft Lauritsen
NATO Communications and Information Agency	National Technical Expert	Esben Andersen
Naval Team Denmark	Director	Kurt Birger Jensen
Necas A/S	CEO	Ib Gosmer
	Vice President, Sales	Jørgen Lund
NEXTER SYSTEMS	Executive VP International Affairs	Mike Duckworth
	VP Europe & CIS	Alexandre Penley
	Sales Director	Ghislain Passebecq
	Offset & Industrial Cooperation Manager	Adrien Sigel
	Artillery and Weapon Systems Business Manager	Olivier Brousmiche
	Purchasing Manager	Maud Antonicelli
Odense Maritime Technology A/S	CEO	Kåre Groes Christiansen
Patria Land Systems Oy	Marketing Manager	Jarkko Savenius
Plasan Sasa Ltd.	Market Manager	Ria Luhmann
PlastPack Defence ApS	CEO	Jan Engmann
	Chairman of the Board	Jørgen Dahl
	Adm. & Contract Manager	Ruth Engmann
Polyfa Consultants A/S	Director	Steen Myrwick
	Sales & Marketing Director	Martin Myrick

Company	Job title	Name
Polyfa Consultants A/S	Senior Consultant	Erling Gehlert
PrimeTime Kommunikation	Partner	Casper Hyldekvist
	Advisor	Lars L. Nielsen
PrintcaGraphic A/S	Head of Sales	Jens Hagelund
QinetiQ	General Manager, Sweden	Nicklas Friberg
Raytheon	Director of BD & Marketing	Luke van Beek
	Business Development	Alex Saklambanakis
	Sr. Director	Franklin Craig Baker
	Manager, European Programs	Pietr Lindahl
Raytheon International Inc	Vice President, European Business Development	Chris Lombardi
Raytheon UK	Lead Systems Engineer	Andrew Mitchell
	Events Manager	Annabel Rabbets
	Business Development Executive	David Richardson
Rebild Kommunes Erhvervskontor/Defend - Danish Land Mobile Systems	Business Consultant	Mogens Grøn
RESEIWE A/S	CEO	Niels-Christian Gjerrild
Rheinmetall MAN Military Vehicles GmbH	Offset Manager	Marius Mueller
Rheinmetall Nordic AS	Sales Director	Sven Daae
Rockwell Collins	Sales director Scandinavia	Åke Jönsson
Royal Danish Embassy in Berlin	Ambassaderåd - Sektor ekspert	Bo Ulrik Andersen
	Colonel, Defence Attaché	Steffen Qvist Wied
Royal Danish Embassy in Paris	Oberst/Forsvarsattaché	Jens Ole Rossen-Jørgensen
Royal Danish Embassy in Washington D.C.	Defence Industrial Cooperation Attaché	Per Lyse Rasmussen
Royal Thai Embassy	Air Attache to Copenhagen	Group Captain Chanon Mungthanya
Rud Pedersen Public Affairs Company A/S	Managing Partner	Jan Juul Christensen
	Partner	Steen Hansen
Russian Embassy	Defence Attache Assistant	Vladimir Matveev
Scandinavian Acionics A/S	Owner SA Group	Hardy B. Truelsen
	Military Sales	Finn K. Tøttenborg
	VP Military Sales	Søren Erik Petersen
Scanfiber Composites A/S	Man Director	Erik Bundgaard Christensen
Scania Danmark A/S	Markedschef	Anton Freiesleben
	Salgschef	Peter Glimsager

Company	Job title	Name
Selex ES	Offset Manager	Kauntesy Pandit
Sikorsky Aircraft	Regional Director Industrial Cooperation	Anthony DeSarli
Sky-Watch	Business Development Manager	Michael Messerschmidt
SSBV-Rovsing A/S	VP Sales & Marketing	Jason Blenkinsop
svendhjortAGENCIES	Company Owner	Svend Hjort
Systematic A/S	CEO	Michael Holm
	Director Business Development	Birger Johansen
	Senior Vice President, Defence	Henrik Messell
Saab	Export	Jan Andersson
	Director Industrial Cooperation	Jonas Fröberg
	Saab Aeronautics	Robert Björklund
Saab AB, MA Nordic	Sales Director	Jan Rasmussen
	Adm. Dir	Ole Beckmann Andersen
Saab Danmark A/S	Marketing Director	Dennis Svane Christensen
	CEO	Heino Lundgren
	General Manager	Peter Bøgh Sørensen
Tala Consultants Ltd	Offset Project Manager	David Francis
Technical University of Denmark	Head of Office	Jan Molzen
TecLeaf ApS	CCO	Peter Randow
TenCate Advanced Armour	Business Manager, Vehicle Protection Northern Europe & Scandinavia	Henrik Jørstad
	Industrial Participation & Offset Manager	Jonas E. Holck
Terma A/S	Vice President, Terma Global	Jørn Henrik Levy Rasmussen
	Director, Marketing	Anne Mette Mosekjær Søndergaard
	Director, Integrated Logistics	Charlotte Ludvigsen
	Industrial Cooperation	Jesper F. Duelund
	Director, Europe, Middle East & Africa (EMEA)	Kristoffer Groth Jakobsen
Terma Aerostructures A/S	Vice President, Business Relations Management	Ken Cordes
	Vice President, Sales & Business Development	Peter Worsøe
Terma North America, Inc	Vice President	Nils Greir
Terp Consult	Manager	Henning Terp-Petersen
Thales Nederland B.V.	Marketing & Sales Director	Stephan de Bruijn
The Boeing Company	Vice President, Boeing Northern Europe	Brian Moran
The Boeing Company	Vice President & General Manager, Global Strike	Debbie Rub

Company	Job title	Name
The Boeing Company	Vice President, International Strategic Partnerships	Gwen Kopsie
	Director, International Strategic Partnerships	Jeff Hurst
	Country Manager	Rick Cisiewski
	Director - Business Development Global Strike	Steve Nordland
Topsoe Fuel Cell A/S	Business Development	Wayne Chauncey
	Manager Business Development	Hakon Juel Hansen
Trier Industries A/S	CEO	Per Villadsen
UnatSolar	CEO	Carsten Schlägelberger
US Embassy	US Defense Attache	Captain Alistair Borchert
	Chief, Office of Defense Cooperation-Denmark	R. Vance Clewis
Vespa Crabro	Director	Annette Juhler Kjær
	Director	Mads Lindberg
Weibel Scientific A/S	CEO & President	Peder R. Pedersen
	Director Business Development	Jannik Hjulgaard
	Marketing Manager	Janus Bendix Engmann
Aage Christensen A/S	Managing Director	Aristide Debié
	Sales Manager	Andreas Hansen
Aalborg University	M.Sc.-Eng. Industrial Management	Bruno Winther
Press		
Artilleriet.dk	Editor	Ove Risum Aslaug
Dagbladet Arbejderen	Journalist	Morten Larsen
DR	Journalist	Peter Skautrup
KASTERS	Journalist	Søren Kaster
KASTERS	Journalist	Morten Sauer
Mönch Publishing Group	Co-Publisher	Stephen Elliott
nytkampfly.dk	Editor	Andreas Krog
SoldaterNyt	Journalist	Henriette Bech
TV2	Journalist	Kristian Ring-Hansen Holt

Exhibitors

Airbus Defense & Space
AM3D A/S
BAE Systems
BRAHE DESIGN
Composhield A/S
Copenhagen Sensor Technology A/S
Corena A/S
Dalsted Technologies A/S
Danish Aerotech A/S
Danish Management Consult
Denex A/S
DESMI Pumping Technology A/S
Dommerby Stål A/S
EKTOS A/S
FALCK SCHMIDT Defence Systems
FLAIRMO ApS
FLUX A/S
GDELS
HMK Bilcon A/S
Hydrema Export A/S
HYTEK
Idé-Pro Engineering & Software A/S
IFAD TS A/S
INVISIO Communications A/S
Klyngen C/O Danpower Electronics ApS
Military Equipment Denmark
Miltech Advanced ApS
Multicut A/S
Necas
Nexter Systems
PlastPack Defence ApS
Raytheon UK
Sky-Watch
Saab Danmark A/S
TenCate Advanced Armour
Terma A/S
UnatSolar
Weibel Scientific A/S

Saab ANNOUNCE

BAE Systems ANNOUNCE