



Lockheed Martin B2B seminar: Energy and Sustainability

On 8 October 2019 from 9.00 to 18.00 at DI – Confederation of Danish Industry, H.C. Andersens Boulevard 18, Copenhagen

Program

08.30	Registration
09.00	Opening

Forging Partnerships in Energy and Sustainability Director Peter Thagesen, Confederation of Danish Industry

Strategic Co-operation – From Defense to Energy and Beyond Permanent Secretary Thomas Ahrenkiel, Ministry of Defense

Lockheed Martin Energy: Applied Technology for a Cleaner Energy Future Vice President Europe Jonathan W. Hoyle, Lockheed Martin International

New Partnership and Opportunities with LM for Renewable Energy *Orsted (tbc)*

Signing of new co-operation agreements

10.10 Coffee

10.30 Parallel Business Tracks

Danish business representatives can sign up for one of the parallel business tracks.

Track 1: Sustainability and Energy Efficiency in LM's Production Facilities

How can Lockheed Martin make use of Danish technologies and experience to make LM facilities more energy and resource efficient?

Focus on LM's production facilities globally and measures to increase energy efficiency, efficient water usage, automation and recycling.

Keynote Address: Raheem Cash, Senior Manager Sustainability, LM Sustainability

Keynote Address: Danish expert

Moderator: Head of Global Energy Team Steen Thorsted, Ministry of Foreign Affairs









<u>Track 2: Hybrid Energy Plants – A Holistic Approach</u>

How is Lockheed Martin working to develop holistic energy solutions, integrating more renewable energy sources and integrating with energy storage and micro grid solutions – and how can it partner with Danish companies in the global market?

Focus on wind energy, battery solutions (lithium-ion and electrolyte), microgrids including components, system design, financing and project development.

Keynote Address: Michael Harper, Business Development Regional Lead (UK & Europe), LM Energy

Keynote Address: Energy Storage and Integrated Energy Systems: Søren Linderoth, Head of Department, Professor, Technical University of Denmark (DTU Energy)

Moderator: Senior Advisor Sune Thorvildsen, Danish Energy Industries Federation

Track 3: Sustainability and Resiliency of Military Bases

How can Lockheed Martin and Danish companies partner to deliver energy resiliency and sustainable solutions to military bases (CONUS & OCONUS) within the framework of LM Federal Energy Management Program (FEMP)?

Focus on efficient cooling/heating, advanced lighting, renewables, clean diesel engines and microgrid controls.

Keynote Address: John Battaglini, Director, Strategy and Business Dev., LM Energy

Keynote Address: Jens O. Hansen, Global Market Director of Energy Systems, Ramboll

Moderator: Lockheed Martin

12.00 Lunch

Informal networking lunch

12.30 **Business-to-Business Meetings**

Pre-booked meetings between Danish companies and LM Energy Division representatives focusing on the three business tracks:

Track 1: Sustainability and Energy Efficiency in LM's Production Facilities

<u>Track 2: Hybrid Energy Plants – A Holistic Approach</u> <u>Track 3: Sustainability and Resiliency of Military Bases</u>

Danish business representatives are invited to indicate their interest in B2B meetings in one or more of the topics, allowing 15 minutes direct dialogue.

15.30 Site visit to ARC / Copenhill Waste-to-Energy Plant

15.30 Joint bus transfer

16.00 Introduction and site-visit

17.00 **Reception**

Reception for Lockheed Martin, Danish enterprises and other stakeholders

18.00 Bus back to Marriott Hotel / House of Industry

18.15 End of Program







