



Meet with Opain, Colombia's largest airport operator

5-7 December 2018, Copenhagen

Join the Danish Business Meeting with Opain S.A. in Copenhagen 5-7 December 2018. You will meet management and technical staff of the largest airport operator in Colombia.

WHY JOIN?

By registering for this your company can participate in a three-day program with Opain that includes site visits and seminars. Your company will have the opportunity to organize one-to-one meetings with **the right purchasers** and technical staff from Opain during a visit to Denmark. Moreover, we can organize site visits to your company (on first-come-first-served basis and according to logistics)

This project is also **relevant for companies that already have contacts** at Opain, but maybe not have the right contact or have not been able to break through with their sales to the company.

The world's demand for air travel is expected to double over the next two decades. To meet the increasing demand, Opain needs suppliers of several technologies, solutions and components.

WHO SHOULD JOIN?

Any company supplying the aviation sector with products and solutions. Opain's list of potential partners is broad and falls within the following main business areas: aviation, technology, design and airport operation.

Your company will have the opportunity to meet the largest airport operator in Colombia creating vast business opportunities. The International Airport El Dorado in Bogota was completely remodelled by Odinsa, another subsidiary of Grupo Argos. The airport will further expand its facilities in the coming years to accommodate the increasing number of passengers.

The airport has been named the best airport in South America by World Airport Awards and it is one of the top 100 busiest airports in the world.



Confederation of Danish Industry



EMBASSY OF DENMARK
Bogotá

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About Opain S.A.

Founded in 2006, Opain is controlled by Colombian infrastructure investment firm Grupo Argos, with a 30% direct interest, as well as 35% through airport and highway concession subsidiary, Odinsa. Grupo Argos is a conglomerate and the fifth largest company in Colombia. Currently, Grupo Argos has several investments in the energy and infrastructure sector and operates in 15 countries. Grupo Argos consists of the following companies: Cementos Argos, Celsia, Argos, Opain and Odinsa.

Opain is responsible for the management, modernization, expansion, operation and maintenance of the International Airport El Dorado in Bogotá, Colombia.

El Dorado International Airport is the third largest in Latin America in terms of number of passengers, following the airports of Mexico City and Sao Paulo, transporting more than 30 million people per year. Currently, it is the region's largest in terms of cargo transport, with a volume of 670 thousand tons per year. The passenger and cargo terminals concession have an area of over 200,000 square meters. The airport features 128 check-in and 40 self-check-in counters, 44 migration and 44 immigration counters and two 3.8km runways within a 1,000ha area. The El Dorado Airport is an important gateway for trade in Latin America.



TENTATIVE PROGRAM

5 December

- Site visit
- Danish Aviation Group Network Meeting at EKF
- Informal dinner at own expense

6 December

- Registration at DI
- Seminar with Opain about business opportunities in Colombia
- Work shop
- Site visit

7 December

- Site visits
- End of program

PRACTICAL INFORMATION

PRICE

DKK 5,400 excl. VAT per participating company (2 participants per company)
The price is calculated on a basis of twelve participating companies and approved 50 per cent subsidy by The Danish Trade Council. Flights and hotels are not included in the price.

CONDITIONS FOR PARTICIPATION

Register your company by filling in the online registration form. Please note, that site visits will be planned according to logistics and on first-come-first-served basis.

HOW TO REGISTER

Please register by filling out the online registration form. Deadline for binding registration is **16 November 2018**.

Registration conditions are in accordance with Confederation of Danish Industry's terms of participation in Export Promotion Events [Download here](#)

[REGISTER HERE](#)

CONTACT



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