

**ARMENIA-DENMARK
HIGH-TECH
PARTNERSHIP
FORUM
COMPANY PROFILES**



ABOUT ARAHET

Established in 2025, Araheta is a bridge between Armenian SMEs and European markets, driving sustainable economic growth through strategic partnerships. Our mission is to empower Armenian SMEs, with a focus on high-tech producers, those with proven solutions, pilot experience, and market-ready products—to expand into the EU by leveraging exclusive networks, tailored insights, and hands-on support.

Through rigorous market research, tailored insights, and strategic networking, we identify opportunities for Armenian producers and link them with potential investors and clients. Our initiatives include facilitating study visits, training, and hackathons as well as organizing business exchanges and equipping businesses with the tools they need to succeed in the international markets.

Together, we're building a path for a resilient, thriving, and interconnected economic future.

ABOUT DI

Danish Industry – DI – is Denmark’s largest, most representative and most influential business and employers’ organization, covering manufacturing as well as service industries across sectors such as transport, energy, IT, health, trade and professional services.

DI’s mission is to help Danish companies win, both at home and abroad

Every day, DI helps Danish companies turn global opportunities into successful business results – locally, nationally and internationally..

DI has approximately 1200 employees who work dedicatedly to ensure that Danish companies remain globally competitive. Most are located at our main office in Copenhagen, Denmark. Furthermore, we have offices in Brussels, Mumbai, Chennai, New York, Shanghai, Berlin, Nairobi, and Seoul. We also have associated partner offices in Australia, Brazil, and Mexico.

DI. Denmark’s leading business organisation – with an international outlook.

BALLISTI*Q*

Branch: AI-Powered Shooting Assistance, Defense Technology, Precision Software



BALLISTI*Q* is the world's first AI-powered sniper assistant designed to replace traditional second shooters (spotters) with advanced software running directly on smartphones. The platform combines precision ballistic calculations, AI assistants, and hardware integrations into a single mobile app available on App Store and Google Play.

The solution serves both civilian precision shooters and professional defense applications, with recognition from industry media including The Firearm Blog and partnerships with shooting ranges, defense companies, and hardware manufacturers like Kestrel.

OFFERINGS

BALLISTI*Q* delivers next-generation shooting support through an integrated mobile platform featuring a ballistic calculator with a community-driven database of over 9,000 bullets and 3,000 reticles, voice assistant for hands-free setting adjustments, and visual assistant (beta) using AI camera recognition to analyze shot placement and suggest corrections through monocular scopes.

The platform stands out by its ability to provide highly accurate firing solutions by calculating wind, temperature, pressure, humidity, altitude, and slope angle while operating fully offline, ensuring reliability in field conditions without internet access.

It offers a lightweight C++ software module that can be embedded directly into thermal scopes, smart turrets, and other field equipment, enabling the same accurate calculations to run on devices without smartphone dependency

EXPECTATIONS

BALLISTI*Q* is interested in:

- collaboration with defense ministries and armed forces for military-grade shooter assistance systems,
- partnerships with thermal scope and smart optics manufacturers for device integration,
- shooting range operators and training facilities for civilian and professional shooter communities,
- defense technology distributors and system integrators serving Nordic markets.

POTENTIAL MATCHES

Defense Ministries, Armed Forces Training Units, Optics & Scope Manufacturers, Shooting Range Operators, Defense Technology Distributors, Special Operations Units



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BOOVISION

Branch: Radar Systems, Surveillance Technology, ISR Solutions



BooVision LLC is a radar systems company specializing in advanced surveillance and reconnaissance technologies for military, security, and monitoring applications. The company develops cutting-edge radar solutions including Synthetic Aperture Radar (SAR) and Portable Ground Surveillance Radar (PGSR) systems designed for all-weather, day/night operations in challenging environments.

BooVision's technologies serve defense forces, border security agencies, critical infrastructure operators, and disaster response teams requiring continuous monitoring capabilities regardless of weather conditions, cloud cover, or lighting.

OFFERINGS

BooVision's OWL Synthetic Aperture Radar provides high-resolution imaging with all-weather, day/night operation, offering wide area coverage, 3D mapping, and change detection capabilities. The compact, modular system (7kg, X-band, 0.6x1m resolution) features Ground and Maritime Moving Target Indication (GMTI/MMTI), penetration through vegetation and shallow surfaces, and mounts easily on UAVs and aircraft.

The ANDRADARDZ Portable Ground Surveillance Radar delivers dual-role surveillance detecting ground movements and low-altitude flying objects including drones. Weighing under 18kg with 6-hour battery operation, the system provides automatic target classification, tracks 200 simultaneous targets with detection ranges up to 20km, and integrates with optical systems, night vision, and automated weapon platforms.

EXPECTATIONS

BooVision seeks Danish partnerships, including:

- collaboration with defense ministries and armed forces for surveillance and reconnaissance systems
- partnerships with UAV manufacturers for SAR payload integration
- border security and coast guard agencies requiring all-weather monitoring capabilities
- critical infrastructure operators needing perimeter security and counter-UAV solutions

POTENTIAL MATCHES

Defense Ministries, Armed Forces, UAV Manufacturers, Border Security Agencies, Critical Infrastructure Operators, Counter-UAV Solution Providers, Disaster Response Organizations



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CIFORA

Branch: Command & Control, Defense Technology, ISR Solutions



Cifora is a comprehensive governance platform company providing decision-makers in government, defense, and civic sectors with advanced command, control, analytics, and intelligence technologies for critical scenarios.

The platform combines C2 systems with advanced analytics in a unified dashboard designed for Defense, Emergency Response, and Law Enforcement operations across armed forces, border surveillance, civil protection, large-scale infrastructure operators, and crisis management authorities.

OFFERINGS

Cifora's platform features a distributed and decentralized architecture operating without single points of failure, ensuring secure coordination through localized data storage that resists cyberattacks while scaling horizontally for national-level operations.

The platform integrates comprehensive defense hardware including AI-enabled loitering munitions (80-200km range), surveillance UAVs, unmanned ground vehicles, GNSS countermeasures, autonomous swarm coordination, encrypted communications, ground surveillance radar, and gunshot detection systems—all operating in GPS-denied environments with mesh communication for operational continuity.

EXPECTATIONS

Cifora seeks Danish partnerships, including:

- collaboration with defense and security agencies requiring integrated C2 and ISR solutions,
- system integrators working with emergency response and civil protection services,
- border security and coast guard agencies needing comprehensive surveillance and control systems.
- large-scale logistics operators requiring real-time coordination and tracking capabilities

POTENTIAL MATCHES

Defense & Security Agencies, Emergency Response Services, Border Security Authorities, Critical Infrastructure Operators, System Integrators in Defense Sector, Large-Scale Logistics Companies



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NAIRI-TECH LLC

Branch: Automated Testing Systems, Hardware Development, Industrial Automation



Nairi-Tech LLC is a high-tech engineering company based in Yerevan, Armenia, providing a full range of engineering services at system level with highly qualified and certified specialists.

The company delivers custom solutions with an individual approach to each customer, emphasizing shortest development time and high-quality products across hardware, software, and system integration.

OFFERINGS

Nairi-Tech specializes in three core areas:

- automated testing systems (systems for testing active and passive electronic components, PCB functionality testing and fault localization, cable harness testing and quality control, sensors testing, hydraulic testing systems, load boards for NI STS)
- hardware development (turnkey hardware development services, complete design documentation packages, printed circuit boards of varying complexity from design to production, validation and verification testing)
- industrial automation & SCADA systems (technical specification development, hardware and software development, commissioning and maintenance, complete industrial automation solutions)

The company provides end-to-end services from initial design through manufacturing and ongoing support.

EXPECTATIONS

Nairi-Tech seeks Danish partnerships, including:

- collaboration with industrial automation companies requiring custom testing systems and SCADA solutions
- partnerships with electronics manufacturers needing PCB design, development, and testing services
- system integrators requiring turnkey hardware development and validation testing
- manufacturing companies seeking automated quality control and testing systems

POTENTIAL MATCHES

Industrial Automation Providers, Electronics Manufacturers, System Integrators, Manufacturing Quality Control, Test & Measurement Companies



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PROJECT INTEGRATION (PI)

Branch: Engineering, Automated Testing Integrations



Project Integration is an industrial measurement and automated testing systems company established in 2011, specializing in two core areas: custom automated testing equipment (ATE) design and educational systems development.

In the testing domain, the company develops highly customizable testing systems for electronics and microelectronic components by integrating existing testing equipment into unified platforms with custom signal conditioning modules.

This approach allows companies producing any electronic device to consolidate their testing infrastructure into a single, comprehensive system tailored to specific requirements.

OFFERINGS

Project Integration provides solutions for automated testing and production management, with ISO 9001 certification, serving manufacturers in the consumer electronics and industrial sectors.

The company's ability to create unified testing platforms from diverse existing components offers cost-effective alternatives to purchasing entirely new systems, while their educational systems portfolio aligns with Denmark's strong focus on technical education and workforce development.

Project Integration provides solutions for automated testing and production management, with ISO 9001 certification, serving manufacturers in the consumer electronics and industrial sectors.

EXPECTATIONS

For Danish partnerships, Project Integration seeks collaboration with:

- electronics manufacturers requiring custom ATE solutions for production lines,
- semiconductor and microelectronics companies needing specialized testing and characterization equipment,
- technical universities and vocational schools seeking educational testing systems (both hardware and software),
- system integrators working with electronics production facilities.

POTENTIAL MATCHES

Electronics Manufacturers, Educational Institutions



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RBLOX

Branch: Cybersecurity, Datacenter Security



Founded in 2021, rBlox is a next-generation cybersecurity company pioneering a revolutionary non-IP network architecture that transforms data center security.

OFFERINGS

Unlike traditional bolt-on security solutions (firewalls, VPNs, IPsec) that create operational overhead, rBlox integrates essential security features into a single comprehensive stack with masked addressing and invisible topology, eliminating lateral movement and reducing attack surfaces.

Working with industry leaders, including Axians (a major cloud provider), Thales (global defense and cybersecurity leader), and Kloud'ici, rBlox has demonstrated proven results and won the Gold Medal at the Night of Global Security in Paris.

EXPECTATIONS

For Danish partnerships, rBlox seeks collaboration with:

- OEM manufacturers producing servers, routers, and networking hardware who can integrate rBlox to deliver secure foundations without product redesign;
- system integrators who can deploy solutions to enterprises, data centers, banks, and financial institutions;
- data center operators and cloud service providers requiring scalable, secure infrastructure.

The commercial strategy focuses on embedding into existing solutions and reselling through partner networks.

POTENTIAL MATCHES

Datacenter Operators, System Integrators, Financial Institutions



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REDFEATHER

Branch: Secure Radio Communication, IoT



RedFeather offers an innovative IoT platform. The company was founded in 2020 and officially registered in 2023, specializing in radio communication devices for civilian and industrial applications.

The company's customizable approach enables rapid integration with existing systems while delivering enterprise-grade security and reliability for mission-critical asset tracking and monitoring applications.

OFFERINGS

The company's IoT platform offers a full-featured, customizable solution combining positioning, motion and temperature tracking with exceptional energy efficiency and security features.

Red Feather's key differentiator is its modular architecture, allowing customers to select specific data sources, modules, and sensors tailored to their exact needs—reducing costs while maintaining mission-critical reliability.

The system supports both Wi-Fi and GSM connectivity with an optional proprietary network integration, offering flexible deployment across industrial and civilian applications. Compliance with European radio communication standards ensures market readiness across EU territories.

EXPECTATIONS

Red Feather targets critical infrastructure operators, warehouse and logistics companies, UAV operations, and robotics applications with solutions for goods tracking, and maintenance monitoring.

The platform's energy-efficient, sustainable design cuts operational costs while providing flexible data collection and transport capabilities. For Danish partnerships, RedFeather seeks:

- investment opportunities,
- shared intellectual property arrangements,
- collaborative development cycles with companies in logistics, infrastructure management, smart building operations, and autonomous systems.

POTENTIAL MATCHES

Agricultural Robotics, Outdoor
Automation, Long-Distance Facility
Operators



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TACTUN

Branches: IoT, Industrial Automation



TACTUN is an AI-integrated control platform that revolutionizes machine and robot development by providing custom control boards combining NVIDIA Jetson GPUs with FPGA-based real-time control and tailored I/O configurations.

OFFERINGS

The platform replaces racks of PLCs, industrial PCs, and custom electronics with a single integrated "brain," while TACTUN's cloud-based no-code studio enables engineers to build control software through drag-and-drop interfaces—reducing development time from months to weeks.

The solution delivers cost-effective customization without expensive NRE fees, enabling autonomous navigation, real-time analytics, and adaptive control for field robotics, autonomous agriculture, and industrial automation.

TACTUN is establishing UK headquarters in 2026 to anchor European operations.

With Denmark's strong robotics ecosystem and agricultural technology leadership, TACTUN offers partners a scalable platform that democratizes machine software development and accelerates prototype-to-fleet deployment through integrated AI and control capabilities.

EXPECTATIONS

For Danish partnerships, TACTUN seeks meetings with:

- pre-seed/seed hardware and robotics investors providing industry connections alongside capital,
- robotics and machinery startups building field robotics or autonomous agricultural equipment, who can leverage TACTUN as a plug-and-play development platform,
- established Danish machinery OEMs such as SCITEQ and Bent Tram for potential integration partnerships.

POTENTIAL MATCHES

Pre-Seed/Seed Hardware and Robotics, Robotics and Machinery Startups Building Field Robotics or Autonomous Agricultural Equipment, Machinery OEMs Such as SCITEQ, Bent Tram, Capra, Bila for Potential Integration Partnerships



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THERMOREX

Branches: Bimetallic Thermostats



Thermorex is a specialized Armenian manufacturer of high-precision bimetallic thermostats, distinguished by its patented technologies and advanced R&D capabilities.

OFFERINGS

Their thermostats are engineered to deliver exceptional performance across a wide range of applications, featuring customizable temperature limits, ultra-low contact resistance (<50 mΩ), and tight hysteresis ($\pm 1^{\circ}\text{C}$).

Thermorex's products are designed to meet the demands of industries requiring high reliability and precision, such as HVAC systems, automotive thermal management, windfarms, and industrial equipment.

The company's in-house R&D team continuously innovates, ensuring that their thermostats remain at the forefront of thermal control technology.

Thermorex's bimetallic thermostats are certified to global standards, including ENEC, VDE, RoHS, IEC, REACH, and EAC, making them a trusted choice for international markets, including Denmark.

Their thermostats are available in a variety of form factors and configurations, such as snap-action, slow-make/break, and adjustable setpoints, allowing for seamless integration into diverse systems.

EXPECTATIONS

Thermorex's commitment to customization, precision, and compliance with European regulations makes them an ideal partner for Danish companies in HVAC, automotive, consumer electronics, and industrial thermal management.

Whether for mass production or specialized applications, Thermorex provides tailored thermal solutions that enhance efficiency, safety, and performance.

POTENTIAL MATCHES

HVAC, Automotive and Industrial Equipment Manufacturers, Engineering Service Providers, Lund & Soerensen, Vestas



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YEA ENGINEERING LLC

Branch: Testing Systems, Engineering, STEM Education Equipment



ENGINEERING

YEA Engineering LLC is a multiprofile engineering company established in 2015, employing 40-45 professionals in Yerevan, Armenia.

With established sales in Poland, USA, and Singapore, YEA Engineering actively seeks partners and builds solutions on National Instruments platforms for industry-standard compatibility.

OFFERINGS

ISO 9001 certified with CE marking since 2016, the company specializes in three core areas:

- educational laboratory systems for STEM education (complete hardware, software, and curriculum packages),
- advanced automotive test systems (ADAS/AD HIL platforms, RADAR production testers, DSIC ultrasonic sensor simulators, ECU end-of-line systems),
- custom engineering services.

Additional offerings include RF & wireless solutions (test benches, BLE stations, GNSS modules, shielded chambers) and semiconductor testing equipment (high-power SMUs up to 2000V/400A, automated IGBT/MOSFET/GaN testers).

EXPECTATIONS

YEA Engineering seeks Danish partnerships, including:

- distributor agreements for educational equipment targeting Nordic technical educational institutions;
- collaboration with automotive suppliers requiring ADAS validation and production test systems;
- partnerships with cleantech/power electronics companies needing semiconductor testing solutions;
- joint development in 5G/IoT validation.

POTENTIAL MATCHES

Power Electronics, Energy Suppliers, Automotive OEM Suppliers, System Integrators, Robotics



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